

## 2013 EDITORIAL CALENDAR

	JANUARY/ FEBRUARY	MARCH	APRIL	MAY/ JUNE	JULY/ AUGUST	SEPTEMBER	OCTOBER	NOVEMBER/ DECEMBER
<b>AD CLOSE</b>	1-7-2013	2-4-2013	3-5-2013	5-6-2013	6-24-2013	8-5-2013	9-10-2013	10-31-2013
<b>MATERIALS DUE</b>	1-15-2013	2-12-2013	3-13-2013	5-14-2013	7-2-2013	8-13-2013	9-18-2013	11-8-2013
<b>EDITORIAL PLAN</b>	On-highway trucking Operator interface GPS and telematics	Construction Drivetrains Filtration  <b>SPECIAL ISSUE:</b> BAUMA, Germany	Military Electronic controls	<b>ANNUAL PRODUCT SHOWCASE AND INDUSTRY DIRECTORY</b>	<b>THE E ISSUE</b> Energy Efficiency Engineering Electrification	Agriculture Lighting GPS	<b>STATE OF THE INDUSTRY</b>  Software and testing Engineering and manufacturing	Mining Tracks and tires Brakes
<b>FOCUS</b>	Electronics and sensors		Hydraulics		Engines & Emissions	Operator environment		<b>INNOVATORS' TOP 10 PRODUCTS</b> <i>Celebrating our print and online audiences' top product choices</i>
<b>MARKETING OPPORTUNITY</b>				Corporate Profiles	<b>ENGINE SPEC GUIDE</b> sponsorships <i>Distributed at ALL SHOWS</i>		Advertorial opportunity <i>Demonstrate your expertise on your segment of the industry</i>	
<b>SHOW DISTRIBUTION</b>	Mid-America Trucking Show Work Truck Show	BAUMA, Germany	Waste Expo Military Vehicles Expo and Conference Ag Machinery Conference	<b>ALL SHOWS</b> where <i>OEM Off-Highway</i> exhibits over the following 12 months	SAE Commercial Vehicle Engineering Congress and Exhibition DEER	Agritechnica GIE+EXPO ICUEE		World of Concrete


Dates and topics are subject to change.

### 2013 DISPLAY AD RATES

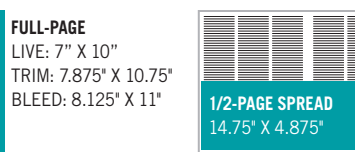
	1X	4X	8X
<b>FULL-PAGE SPREAD</b>	\$12,665	\$11,940	\$10,630
<b>1/2-PAGE SPREAD</b>	9,140	8,500	7,900
<b>FULL PAGE</b>	7,155	6,745	6,005
<b>2/3 PAGE</b>	6,220	6,005	5,480
<b>1/2 PAGE</b>	5,165	4,745	4,115
<b>1/3 PAGE</b>	3,590	3,270	3,065
<b>1/4 PAGE</b>	2,855	2,745	2,540

### AD SIZES & SPECIFICATIONS

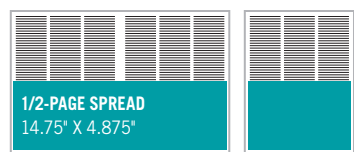
**FULL-PAGE SPREAD**  
LIVE: 14.75" X 10"  
TRIM: 15.75" X 10.75"  
BLEED: 16.25" X 11"




**FULL-PAGE**  
LIVE: 7" X 10"  
TRIM: 7.875" X 10.75"  
BLEED: 8.125" X 11"




**1/2-PAGE SPREAD**  
14.75" X 4.875"



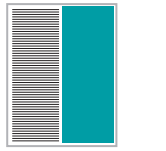
**1/2 PAGE HORIZONTAL**  
7" X 4.875"



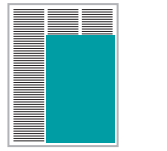
**2/3 PAGE VERTICAL**  
4.5625" X 10"



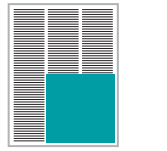
**1/2 PAGE VERTICAL**  
3.375" X 10"



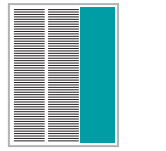
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4.5625" X 7.375"



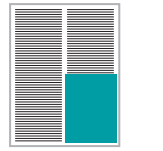
**1/3 PAGE STANDARD**  
4.5625" X 4.875"



**1/3 PAGE VERTICAL**  
2.1875" X 10"



**1/4 PAGE**  
3.375" X 4.875"



#### SEND MATERIALS TO:

*OEM Off-Highway*  
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Fort Atkinson, WI 53538  
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for file submission.**

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